

# Bridging the Gap with AgileBlue

Partner Case Study

AGILEBLUE



CommuniCloud

# COMPANY PROFILE

**COMPANY:**

CommuniCloud

**FOUNDED:**

2011

**HEADQUARTERS:**

Sydney, Australia

**AGILEBLUE SOLUTION:**

SOC | XDR

**LOCATIONS:**

Various locations across Australia, UK, Ireland, Japan and Asia Pacific

**WEBSITE:**

[www.communicloud.com](http://www.communicloud.com)

**INDUSTRY:**

Cybersecurity and Collobration

## OVERVIEW

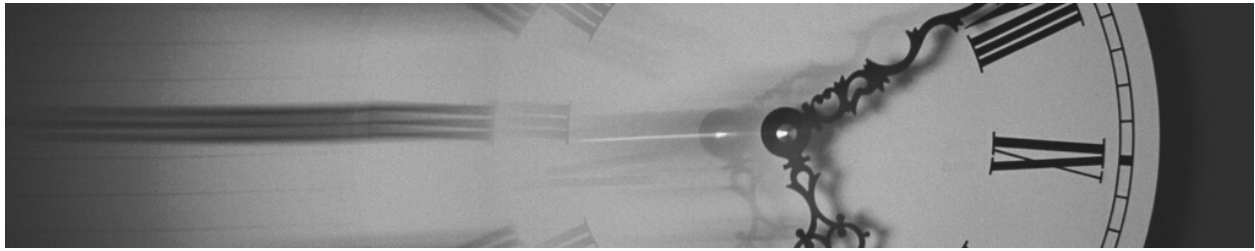
With cyber threats constantly evolving, Australian businesses needed to be on their toes when it came to defending themselves. CommuniCloud partnered with AgileBlue to provide the perfect solution for their clients that had limited in-house resources and were looking for an external partner who can monitor for suspicious or malicious activity - 24/7. With the AgileBlue partnership, Communicloud's goal to ensure their clients' digital footprints were safe from sophisticated hacks around the clock was made possible. With this extra layer of protection, the company could continue to rapidly deploy security solutions and streamline their operations.

## ABOUT COMMUNICLOUD

For more than a decade, CommuniCloud has been helping businesses of all sizes reach their potential. With deep expertise and dependable partnerships with some of the tech industry's most trusted names, they offer tailored technology solutions for clients that are on-point to meet governmental regulations, as well as need-specific services across healthcare, finance, ICT and education sectors.

Their story began with Glenn Makowski, Managing Partner and CEO, who shares over 20 years of experience in the technology industry. His keen business acumen and passion for solving complex problems have been valued by major global companies around the world.

In contrast to other service providers, CommuniCloud is passionate about making their customers feel secure and stress-free. They strive for simplicity in providing solutions that can put a stop to any anxieties surrounding cyberattacks.



## SECURITY CHALLENGES

As CommuniCloud expanded, their customers found themselves in a worrying situation: facing high-tech threats and attacks which outpaced their ability to monitor or combat. Most of these businesses were small-to mid-sized with limited resources - particularly within IT departments. The company quickly recognized this challenge and realized they needed support to help monitor and respond to these quick evolving threats 24/7.

Knowing your company's weaknesses can help you become a greater asset. By taking the time to identify and understand what areas needed improvement, CommuniCloud opened themselves up to amazing possibilities for growth - allowing them to swiftly turn potential pitfalls into real strengths. It was clear to CommuniCloud that they needed a partner to help them solve for 24/7 monitoring of their customers. That's where AgileBlue came in.

## THE RESULTS

By joining forces with AgileBlue over two years ago, CommuniCloud has been able to create a powerful alliance that allows them to detect for potential cyber threats to their customers 24/7/365. Leveraging both teams' expertise has enabled them to develop an extensive security system which efficiently gathers data, devices, logs and applications for comprehensive cyber solutions.

CommuniCloud's partnership with AgileBlue has been a tremendous success. With AgileBlue's 24/7 security experts, cost-effective solutions and reliable monitoring capabilities, vulnerable customers are provided the satisfaction of knowing that an experienced team is looking out for them round the clock.

***"Nothing is too hard for the AgileBlue team to deliver. They are a true global solution provider, which has been demonstrated on a number of occasions when our customers needed their support. It didn't matter what time of the day it was or what was being asked, they delivered in a rapid time."***

**GLENN MAKOWSKI,**  
MANAGING PARTNER AND CEO AT COMMUNICLOUD



# BUSINESS IMPACT

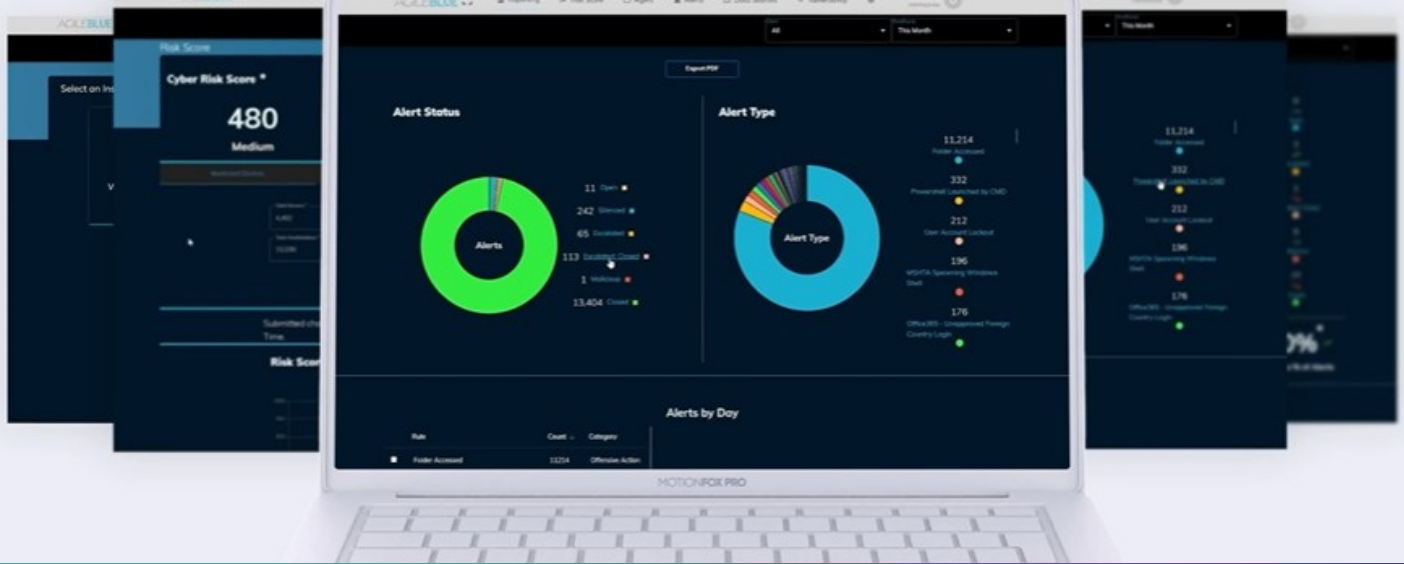
AgileBlue has been instrumental in strengthening CommuniCloud's security and peace of mind. With continuous monitoring, expertise-based advice on remediation, and an effective solution to help filter out false positives - their customers now enjoy 24/7 protection. On top of that, labor time spent investigating logs is significantly lower thanks to AgileBlue's support; allowing them more flexibility when it comes finding immediate resolutions.

## WHY AGILEBLUE

AgileBlue's SOC|XDR platform is a powerful tool designed to detect and respond to cyber threats in real-time. It helps organizations not only identify threats quickly but also take appropriate actions to mitigate them. The platform leverages advanced analytics, AI, machine learning and automation technologies to detect malicious activities and anomalous patterns before they can manifest into an attack. In addition, the SOC team provides 24/7 monitoring to ensure that their customers are safe from any potential cyber threats. This sets AgileBlue apart from other SOCaaS providers which only react to indicators of attacks when they occur.

CommuniCloud has found great success in working with AgileBlue's proactive approach to security. The SOC|XDR platform has allowed them to quickly identify and respond to threats while the 24/7 monitoring team proactively provides protection against any new cyber threats. This combination of technology and human expertise helps CommuniCloud ensure their customers have the highest levels of security. As a result, they can trust that their data is secure from any potential cyber threats. With AgileBlue's SOC|XDR platform providing protection, CommuniCloud can focus on delivering the best customer experience without worrying about security risks.

Nevertheless, there was one more advantage that made the decision even easier: the platform's scalability. If a customer's network changes or they need more resources to manage their cyber risks, CommuniCloud can scale up or down with AgileBlue with ease, ensuring that their customers always have access to the highest levels of security coverage. With scalability and proactive threat detection capabilities, AgileBlue's SOC|XDR platform is the perfect solution for CommuniCloud in meeting their customers' security needs.



# AGILEBLUE

AgileBlue is a SOC|XDR platform that's proven to detect cyber threats faster and more accurately across your entire digital infrastructure and cloud. We provide 24/7 monitoring, detection and response to identify cyber threats before a breach occurs.

Our tech is intelligent and automated, but we take a custom approach for every client we work with, analyzing and detecting exactly what you need it to. Our products are 100% cloud-based including advanced machine learning and user behavior analytics backed by our team of cyber experts who are always just a call away.

For more information, visit our website: [AgileBlue.com](https://AgileBlue.com).

Ready to start protecting your company?

**REQUEST A DEMO**